

The Cost Analytics is **FREE** and **NO RISK**

We process analyses, recover and optimise your Third Party suppliers spend.

Looking back we analyse historic Invoice payment data and contracts to identify and recover historic overpayments and contract errors.

Looking forward we utilise the power of data management with the intelligence of spend analytics to optimise profitability and performance

- **Recoveries result in a direct profit & loss benefit and cash recovery (1% of Invoice Spend)**
- **Recommendations should lead to process improvements and elimination of future errors.**

| COST ANALYTICS SERVICES | | |
|------------------------------------|--|--|
| Services | Description | Benefits |
| Duplicate or overpayment reviews | 100% review of accounts payable transactions enables the identification and recovery of overpayments made to suppliers. | Recoveries result in a direct profit & loss benefit and cash recovery. Recommendations should lead to process improvements and elimination of future errors. |
| Supplier Statements | Supplier statements are obtained and reviewed to identify supplier credit notes not accounted for or recovered in the client's ledgers. | Results in a direct cash flow benefit to clients and validates the accuracy of a client's accounting records. |
| Contract Compliance | Due to the complexity of contracts in both pricing and timing, benefits are rarely realised by large organisations. The review involves the analysis of detailed historical transactions / discounts / rebates back to contractual agreements and usually, the setting up of a database to record the salient points of each contract. | Recoveries result in a direct profit & loss benefit and cash recovery. Recommendations should lead to process improvements and elimination of future errors. |
| Retail Audit / Contract Compliance | This review enables the identification of 'lost profits' from often complex deals with suppliers. Detailed reviews of areas such as over-riders, allowances, unclaimed supplier rebates, pricing, marketing and media etc can generate substantial hidden benefits. | More claims can be made on suppliers impacting on profit & loss and producing an extra cash flow benefit. |
| VAT | Identification of potentially unclaimed VAT resulting in subsequent reclaim from HMRC. | Profit & loss benefit and cash recovery. |
| Property | This provides an independent analysis of all property related information including rates, sublets, service charges and insurance. | This impacts on historical costs but can also generate future savings by revising assessments. |

| <i>Services</i> | <i>Description</i> | <i>Benefits</i> |
|-----------------|---|---|
| Telecoms | Our in-depth forensic review of telecoms charges across landlines, mobile and data identifies billing and regulatory errors. Our project team support all implementation work and manage any recovery claims from suppliers. | Based on clear understanding of the existing telecoms estate, usage and business needs, we help to develop a long term telecoms investment and management strategy. Whilst our support team provide ongoing monitoring and expense management to ensure budgets and usage remain under control. Provides refunds for historical overcharges and enables future reductions in charges. |
| Energy | The complexity of billing within the energy market increases the risk of being overcharged, we audit the last six years of settled invoices checking against data received from various third parties that make up the total bill, our in-depth review enables such anomalies to be identified and recovered. | Enables any overcharges to be recovered and allows better budgeting and negotiation of charges in the future. |
| Water | A preliminary water audit is the first step to ascertaining potential water savings and water bill rebates due to historical billing errors. | Many businesses in the UK and Scotland continue to pay their water and waste bills oblivious to the fact that a 30% reduction in water charges is usually possible, and as an added bonus there is even a chance the business is being overcharged; refunds of between £500 – £500,000 are entirely possible. With these facets in mind inconceivable that anyone would be prepared to continue paying the water waste water bills unchallenged? |

*“Cost Analytics” can return 1% of Invoice spend over the past 5 years – at an organisation who spend £400M we have the potential to realistically recover **£ 4 Million !** of otherwise lost money.*

*The process is at **No Cost and Risk Free** to you - we would only expect payment on what we can actually bring back to the customer.*